



## Zach Williams Senior Advisor

### Community and Professional Leadership

Hopebuild.org

*Board of Directors, Retired*

Operation Food Search Volunteer

Stray Rescue Volunteer

McGrath Elementary PTO

Urban Land Institute

CCIM Institute

St. Louis Association of Commercial Realtors

Missouri Association of Realtors

National Association of Realtors

### Awards

Rookie of the Year Central Region

*The CoStar Group, 2011*

Training Excellence

*The CoStar Group, 2011*

Rookie of the Year

*Hotjobs.com, 2001*

Zach Williams is a Senior Broker at Gundaker Commercial Group, with a primary focus on NNN Investment properties. His background includes over 16 years of commercial real estate and corporate sales experience in the St. Louis market, with extensive knowledge of regional and national real estate markets as well. In his previous position, Zach was the Director of Acquisitions for Net Lease Holdings, a multi-million dollar private NNN Real Estate fund. He was responsible for all aspects of sourcing, underwriting, financing, and closing single Tenant Net Leased transactions for the fund.

Zach has a vast array of real estate experiences including brokerage, ownership, development, rezoning, research, and construction. He prides himself on excellent customer service for his clients to seamlessly close the transaction. This would entail completing all due diligence analysis for his client in a purchase situation, including physical plant inspection, income and expense analysis, and market and title analysis. On the sale side, it includes all seller deliveries and orchestrating the governing contract to close.

Zach is a native St. Louisan, and holds a BA in Community Development and Applied Economics from the University of Vermont. Throughout his career, Zach has been active in professional, civic, and community organizations in the St. Louis metropolitan area.